

2027 CACTUS LEAGUE GOLF CLASSIC SPONSORSHIP PACKET

February 16, 2027 | Grayhawk Golf Club

The second annual *Cactus League Golf Classic* will bring together Arizona's baseball, business, and tourism communities for a day of friendly competition and relationship building on the greens.

Designed as both a fundraiser and networking opportunity to strengthen the future of the Cactus League in Arizona, we invite corporate partners, destination leaders, former players, local officials, facility and team representatives. The tournament will continue the tradition of camaraderie and community ahead of the spring training season.

Sponsorships **Golf Only**

Cactus League Baseball Association
1 Cardinals Dr.
Glendale, AZ 85305

Who We Are

Cactus League Baseball Association

The Cactus League Baseball Association is dedicated to preserving Arizona's rich baseball heritage while championing Spring Training as a vital driver of tourism, economic impact and community engagement. As a nonprofit, the Association unites cities, teams and partners to sustain Spring Training in Arizona for generations to come.

About the Tournament

February 16, 2027: 10AM Shotgun Start



Each foursome includes a full day of championship play and hospitality featuring:

- 18 holes of golf on one of Scottsdale's premier courses
- On-course contests, activations and sponsor giveaways
- Premium player gift package provided at check-in
- Post-tournament reception including food, drinks, awards and networking with teams, industry leaders and sponsors

Grayhawk Golf Club

Grayhawk Golf Club in North Scottsdale will host the Cactus League Classic Golf Tournament, bringing the spirit of Spring Training to one of Arizona's premier golf destinations.



Sponsorship Options

Title Sponsor: $40,000 (Limited to 1 Only)

This exclusive Title Sponsorship offers one company premier naming rights as the presenting partner of the Cactus League Golf Classic.

Includes:

- Premier naming rights: “Cactus League Golf Classic presented by [Sponsor]”
- Inclusion in all tournament materials, signage, digital, and press releases
- Two (2) foursomes
- First choice of hole sponsorship (high-visibility locations such as #1 or #18)
- Speaking opportunity at the 19th Hole Reception
- Premium branding opportunity at event registration and on player carts

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Elite Sponsor: $20,000 (3 Available)

This high level Sponsorship will ensure your company will receive prominent recognition across all tournament materials.

Includes:

- Prominent recognition on tournament materials, signage and digital media
- One (1) premier hole sponsorship
- Two (2) foursomes
- Recognition in event press release and social media
- On-site branding at registration and 19th Hole Reception

Beverage Cart Sponsor: $15,000 (Limited to 1 Only)

The Beverage Cart Sponsor offers an exclusive, high-visibility opportunity to keep players refreshed throughout the day. This package includes branding on all beverage carts and the chance to feature branded items or curated cart offerings.

Includes:

- Exclusive branding on all tournament golf carts with a 1' x 6' banner
- Opportunity to curate cart offerings (i.e., branded coolers, beverages, snacks, towels) or donate cart-stocked items in partnership with event organizers
- One (1) foursome
- Recognition on website, digital media, and event signage

Classic Sponsor: $10,000 (10 Available)

As a Premier Sponsor, your brand will receive recognition across event signage, digital platforms, and media, with one foursome, and a featured hole sponsorship.

Includes:

- One (1) foursome
- One (1) hole sponsorship with opportunity for on-course activation
- Logo featured on event signage and digital platforms

Not a Golfer? Still Want in?

19th Hole Sponsor: $10,000 (Limited to 1 Only)

As the exclusive 19th Hole Reception Sponsor, your brand will headline the post-tournament celebration.

Includes:

- Exclusive naming rights for the post-tournament awards reception ("19th Hole Reception presented by [Sponsor]")
- Opportunity to provide branded décor, napkins, or signature cocktail/mocktail
- Four (4) tickets to the reception
- Logo on reception signage and program mentions

Driving Range Sponsor : $6,000

*Limited to only one opportunity

Includes:

- Exclusive branding at the driving range
- Branded signage or sponsor-provided giveaways
- Two (2) tickets to 19th Hole Reception

Putting Green Sponsor: $6,000

*Limited to only one opportunity

Includes:

- Exclusive branding at the putting green
- Branded signage or sponsor-provided giveaways
- Two (2) tickets to 19th Hole Reception

Mulligan Sponsor : $3,500

*Limited to only one opportunity

Includes:

- Exclusive branding on Mulligans
- Branded signage or sponsor-provided giveaways
- Two (2) tickets to 19th Hole Reception

Hole Sponsor : $1,500

*Based on availability

Includes:

- Signage at one (1) sponsored hole
- Recognition on website and tournament signage
- One (1) ticket to 19th Hole Reception

Player Only Packages

Foursome: $3,000 (CLA Members) / $3,500 (Non-Members)

Includes:

- 18 holes of championship golf on one of Scottsdale's premier courses
- On-course contests and activations offering prizes and sponsor giveaways
- Premium player gift package provided at check-in
- Post-tournament reception featuring food, drinks, awards, and networking with fellow participants, sponsors and leaders in the sports and tourism industries

Individual Player: $800 (CLA Members) / $1,000 (Non-Members)

Includes:

- 18 holes of championship golf on one of Scottsdale's premier courses
- On-course contests and activations offering prizes and sponsor giveaways
- Premium player gift package provided at check-in
- Post-tournament reception featuring food, drinks, awards, and networking with fellow participants, sponsors and leaders in the sports and tourism industries



Sponsorship Form

Sponsor Selection: PAY ONLINE

- ☐ Title Sponsor - $40,000
- ☐ Elite Sponsor - $20,000
- ☐ Beverage Cart Sponsor - $15,000
- ☐ Classic Sponsor - $10,000
- ☐ 19th Hole Sponsor - $10,000
- ☐ Driving Range Sponsor - $6,000
- ☐ Putting Green Sponsor - $6,000
- ☐ Mulligan Sponsor - $3,500
- ☐ Hole Sponsor - $1,500

Player Only Selection: PAY ONLINE

- ☐ Foursome (CLA Member): $3,000
- ☐ Foursome (Non-Member): $3,500
- ☐ Individual Player (CLA Member): $800
- ☐ Individual Player (Non-Member): $1,000

Payment Information:

Full Name :

Company :

Phone No : Email :

Full Address :

Payment Information:

- ☐ I have enclosed a check. **Please make checks payable to Cactus League Association.
- ☐ Please call for credit card information.
- ☐ I authorize CLA to charge the credit card below for a one-time transaction.

Credit Card No.: Cardholder :

Security Code: Exp. Date :

☐ VISA ☐ MC ☐ AMEX TOTAL :

Signature :

Thank you for your support of the Cactus League Baseball Association!